



December 9, 2004

## **Miller announces purchase of Ag-Bag**

St. Nazianz, WI — Miller-St. Nazianz, Inc., parent company of Miller Application Technologies, Miller Pro and Badger Farm Systems, has purchased the operating assets of Ag-Bag International Limited, an Oregon based company. Ag-Bag is the innovative leader in the horizontal feed storage industry with its top quality bagging machines and premium storage bags. The environmental division of Ag-Bag also brings to Miller its leading in-vessel composting technology in the organics waste recycling industry. The transaction was officially closed on November 30, 2004.

The Ag-Bag business adds new dimension to the Miller hay and forage operations, further extending the company's support for dairy and other livestock producers throughout North America. Ag-Bag products fit well in the Miller hay and forage product mix which includes power mergers, rotary rakes, forage boxes, dump boxes, forage blowers and other farmstead feed handling equipment. The acquisition provides additional distribution opportunities for these Miller products, especially in the South and West beyond the company's traditional dairy markets. Through its new position, Ag-Bag will continue to supply a complete line of bagging machines along with a full range of bags, related plastic products and inoculants.

Ag-Bag has been in business for over 25 years and is the market leader in forage bagging technology, with Ag-Bag products found in dairy regions around the world. Ag-Bag has dealers throughout North America as well as a licensee in Germany which has additional offices/distribution in Poland, Russia, Czech Republic and Ukraine.

### **Midwest based manufacturing**

Silage bagging machine manufacturing will be underway in a new 60,000 square foot addition at the Miller-St. Nazianz 170,000 square foot facility in east central Wisconsin by the end of 2004.

Manufacturing in Wisconsin brings the bagging equipment closer to primary markets, thereby reducing distribution costs. The plant expansion also serves the increased production needs of Miller's growing line of self-propelled application equipment. This product line's flagship NITRO high clearance applicator features a front mounted boom system and multi-tasking capabilities.

### **Service and support going forward**

The Ag-Bag dealer network is well established, and will continue to serve its markets. In addition, the company's field organization has been retained and will support the needs of new customers and provide service for the existing machine population.

### **Growing for 106 years**

Miller-St. Nazianz, Inc has been in business serving agriculture for 106 years from its current location at St. Nazianz, Wisconsin. The company's strategy is based on a plan for growth in two directions -- for its hay and forage equipment business, and in agricultural application equipment. The company has a successful history of manufacturing and marketing multiple lines and brands of farm equipment. Marketed brands include NITRO applicators, Silver Wheels and Mertz floater and row crop applicators, Miller Pro hay & forage equipment and pull-type sprayers, Badger hay & forage and farmstead equipment, and Victor hay & forage equipment sold and serviced through John Deere dealers. Miller product lines are all supported and serviced through dealer networks.

### **On-going commitment to agriculture**

"Adding Ag-Bag to our family of brands reinforces our commitment to the business of agriculture," said Rich Basarich, VP of sales & marketing for Miller. "It strengthens our product offerings, provides farm producers with more options, and presents our dealers with greater opportunities to serve their markets."

For more information about the company and its products, call (800) 247-5557 or visit the corporate websites at [www.millerstn.com](http://www.millerstn.com) or [www.ag-bag.com](http://www.ag-bag.com).

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(Accompanying photo...Miller Pro forage box unloading into an Ag-Bag silage bagging machine)